



JALANDHAR CHAMBER OF INDUSTRIES & COMMERCE (Regd.)

Chairman
Manmohan Singh Kalsi
Ph.: 0181-2651701-5

President
Narinder Kumar Sehgal
Ph.: 0181-2670588

Gen. Secretary
Charanjit Singh Maingi
Ph.: 0181-2601116-8

Treasurer
Surinder Jaggi
Ph.: 0181-2294623

Dated: 25/7/2017

To
CAPT. AMRINDER SINGH JI,
HON'BLE CHIEF MINISTER OF PUNJAB,
CHANDIGARH.

Subject: FEEDBACK REGARDING DRAFT OF NEW INDUSTRIAL POLICY (2017).

Respected Sir,

It's an honor to us, that your government has invited us for a meeting while framing the new Industrial Policy. It is the good luck of the people of Punjab that the new government is taking keen interest in the development of Industry by framing growth oriented new Industrial policies. We appreciate the initiative taken by your government and are sure that this will lead our state to achieve newer heights under your competent guidance. The industry of Punjab has high expectation from the Congress Government, especially from CM Capt. Amrinder Singh Ji, and this new Industrial policy is 100% at par to the expectations of the Industry. Now the thing is the way of implementation to take out the best results out of this. Being an Industrial Body, **Jalandhar Chamber of Industry and Commerce (Regd)** want to put its suggestions in front of you so that maximum result could be derived out of this new Industrial Policy.

1. Benefits for the Existing MSME Units:

MSME is the biggest source to elude un-employment from Punjab. Your commitment of one Job per Home can easily achieve through MSME. The present trade policy framed by your government is for the **new MSME only**. The condition of the existing MSME is not so good and need modernization badly. Our suggestion is to frame same benefits for the existing units also. This will create a new life in the veins of the dying MSME Units.

2. Cheap power for Existing MSME Units:

Your government has decided to provide Cheap Power (@Rs. 5.00 Per Unit) to the new MSME units. The same benefit should be provided to the existing units also.

3. Night Rebate of Power tariff.

Till 1st June, 2017, Industry was getting a rebate of Rs. 1.00 on the power tariff for its consumption during night hours (10.00 PM to 6.00 AM) whereas the same was withdrawn later, which is a clear injustice for the Industry of Punjab. The fact is during night power is always surplus and there is no loss for the government if it provide this rebate to the Industry.

4. Reimbursement of incentive under previous Industrial Policy:

As per the previous Industrial policy 2013 (Revised in 2015) the refund was supposed to be made as payback of 75% of the VAT/CST. In the present scenario the CST and VAT is totally abolished and replaced by the GST. The new Industrial policy hasn't made any clarification regarding how the refund will be made to the industry which had signed the MOU under the previous Industrial Policy.

5. Benefits on the Intra-State Sale Only.

In the new trade policy, it is mentioned that Investment subsidy will be reimburse by way of payback of net SGST on intra-State sale only. The Fact is that 90% of the sale of the MSME is Inter-state. Thus the scheme will not be worth for the Industry. Moreover the entire raw material is imported from the suppliers of other states. The 50% of the IGST which we are paying to them is actually coming to Punjab State. So the state revenue will be generated from our purchases also. Hence this is a question of adjustment only and the subsidy should be considered on the Inter-State sales also.

6. Infrastructure Facilities for Declared Industrial Zone:

Creating new Focal Points is a noble idea of your government but the government should take special care for the infrastructure development of the present Industrial Zone under the approved master-plan. Industrialists had purchased land in these Industrial zones but are unable to start new units because of lack of basic infrastructure like Roads and street lights. We are putting a case in front of you



JALANDHAR CHAMBER OF INDUSTRIES & COMMERCE (Regd.)

Chairman Manmohan Singh Kalsi Ph.: 0181-2651701-5	President Narinder Kumar Sehgal Ph.: 0181-2670588	Gen. Secretary Charanjit Singh Maingi Ph.: 0181-2601116-8	Treasurer Surinder Jaggi Ph.: 0181-2294623
---	---	---	--

where as in an area of 250 Acres of Raipur Rasulpur, Jalandhar, where as more than 300 SSI Units are awaiting for the basic amenities like roads so that they can start the units at the earliest. Some 30 Units have already started their production and more are under construction/ planning.

This zone is lying on a 4 KM long road and covers more than 300 industrial plots which are under construction/ planning/ production. The road of this zone is 44' wide out of which only 8' is metalled part which is again in a very poor state. If these roads are widened to at-least 20' then lots of new industry could come up in this zone.

We have attached case history of this case. The case was forward by the then Dy. Commissioner, Jalandhar, to the Principle Sectary, Ministry of Commerce, Punjab Government, vide memo No.1552 Dated 5/10/2016 and repeatedly presented by present Dy. Commissioner, Jalandhar vide memo No. 529/SDE/J Dated 20/07/2017, where with a small investment of 223.61 Lakhs on Roads and a additional investment of 25 lakhs on Street Lightning in this industrial Zone (Raipur Rasulpur, Jalandhar) can benefit almost 300 up-coming units in the area. Presently the due to bad condition of the road, Industrialists are hesitating to startups their units in this region. As the survey report and estimate of planning is already done by the PWD department, it would be easy for the government to start the development of the area. This minute investment of 2.5 Cr can yield an investment of 200 to 250 Cr. by the industry of the region along with vast employment opportunities and revenue.

7. CP Bath-Fittings & Valves Cluster.

We want to put in your knowledge that CP Bath-Fittings is a fast growing industry in Punjab. Presently this product is widely imported from China. In India this product is manufactured in Delhi and adjoining areas. As the product is quite closely related to Valves & Cocks industry because of common Raw-Material, Manufacturing Process & Market, this segment is growing quite fast in Jalandhar region. There are some 400 Valves Manufacturing Units in Jalandhar. If the government provides some special benefit to this industry then it can become a very prominent industry of the region in future. There is a huge demand for this product in domestic as well as International market. This industry will not only generate employment but also revenue and foreign exchange for the state. You are kindly requested consider this suggestion to raise a new cluster jointly for CP Bath-Fittings & Valves in Jalandhar.

8. Plywood Park/ Cluster in Hoshiarpur.

Punjab being an agriculture based state is highly dependent in Agro Forestry apart from other crops. We have been witnessing a constant fall in the prices of Poplar and Eucalyptus. This is a very disturbing factor for farmers and industrialist alike. Farmers are getting less value for their produce which is demoralizing them for plantation which in turn would leave fewer raw materials for WBI. There are many entrepreneurs who wish to setup WBI in state of Punjab but because of want of land and license, they are not being able to do so. If an initiative is taken from Government of Punjab to establish a plywood park in 200 acres in Hoshiarpur District then lot of investment in this area can come which would be a win-win situation for farmers, entrepreneurs and government alike. Further a condition can be imposed that fresh licenses of WBI would be issued to entrepreneurs who wish to establish their units in the said Plywood Hub.

It's worth mentioning here that Mr. Kuldeep Kumar, IFS and PCCF, Punjab has been very actively working in removing all the hurdles being faced by WBI. It is the result of their untiring efforts that Punjab would become the only state in India where 3rd time license for WBI will be issued.

In the end we once again appreciate the Congress Government for coming ahead with new Industrial policy for the benefit of the Industry in the region. We are sure that under your guidance the Industry of Punjab will touch new heights and will prove to be the strongest pillar in the uplift of the economy of Punjab.

With Warm Regards,
For Jalandhar Chamber of Industries & Commerce,

Charanjit Singh Maingi,
(Gen. Secretary)
(Mobile- 9814068341; Mail: csmaingi@yahoo.com)